

## Sourcewell Entity Pricing

We appreciate the opportunity to present our hourly pricing for a comprehensive range of specialized IT talent to support Sourcewell's needs in Artificial Intelligence (AI) Readiness, Implementation, and Support Services. Our proposal includes a list of potential positions, which can be tailored to meet the specific requirements of each entity involved, ensuring the appropriate team is assembled to achieve their objectives.

All assigned teams will operate on a time and materials basis. However, Ascendum is open to negotiating flat rate pricing on a project-by-project basis to better align with Sourcewell's client needs. We are pleased to offer **\$10 discount per hour per role** on our standard enterprise hourly-rate pricing, as detailed in the pricing sheet below.

The hourly rate pricing is presented as a range, reflecting the varying skill levels required for specific projects. Please note that this pricing does not cover travel expenses, Software as a Service (SaaS) costs, or any subscription fees that may be essential for particular project requirements. Canadian pricing is determined based on the prevailing exchange rates as of November 6, 2024.

Ascendum is pleased to extend an exclusive offer to Sourcewell entities, providing a significantly discounted Discovery Week for any AI project. This initiative involves two senior-level AI consultants dedicating a total of 80 hours over a five-day period, meticulously working to uncover valuable insights and strategic opportunities for their organizations. A comprehensive recommendations report will be presented as a deliverable for this project.

This service is offered at a special rate of **\$6,000 USD (\$8,363 CAD)**, a substantial reduction from our standard cost of **\$11,000 USD (\$15,332 CAD)**, reflecting our commitment to making AI innovation accessible and impactful for Sourcewell partners.

Additionally, Ascendum proposes a **2% Administrative Fee** for facilitating any resulting contracts within a calendar year.

We are committed to providing exceptional value and flexibility to support Sourcewell's strategic goals and look forward to the possibility of collaborating on these initiatives. Please refer to the pricing list below.

### Pricing Sheet

Item #	Job Title	Contract Price (per hour)		List Price (per hour)	
		USD	CAD	USD	CAD
1	AI/ML Consultant	\$120-\$175	\$167-\$243	\$130-\$185	\$181-\$258
2	Product/Project Manager	\$80-\$140	\$111-\$195	\$90-\$150	\$125-\$209
3	UX/UI/Prototype Designer	\$75-\$125	\$104-\$174	\$85-\$135	\$118-\$188
4	DevOps	\$106-150	\$148-\$209	\$116-\$160	\$162-\$209
5	Developer/Database Administrator	\$75-\$135	\$104-\$188	\$85-\$145	\$118-\$202
6	Data Engineer/Scientist	\$60-\$135	\$84-\$188	\$70-\$145	\$98-\$202